

CONNECTIONS

WELCOME TO OUR NEW MEMBERS

Marlene Cotner - C.A. Hanes Realty

2008 DATES TO REMEMBER

Road to \$ucce\$\$ Meeting Dates

October 9, 2008 - John Awrey - Land Division
Real Estate Agents & Appraisers:
2 Hours Approved Con-Ed

February 19, 2009 - Greg McClelland
Location & Time - TBD

Special Meeting Dates

TBD

UPCOMING EVENTS

September 17, 18 & 19, 2008
MAR Convention. Marriott, Detroit Renaissance Center - Register at www.mirealtors.com

October 28, 2008
Orientation-
Hale United Methodist Church

December 5, 2008 *Christmas Party*
Tawas Bay Beach Resort

***Registration forms and details available on Paragon 4 under MLS Documents, Registration forms.**

Website:

www.ProHomeSellers.com



Road to \$ucce\$\$ Meeting October 9, 2008



“UNDERSTANDING MICHIGAN’S LAND DIVISION ACT”

Presenter: **John Awrey**

This class is designed for local officials and anyone involved in transactions where property is to be split, including assessors, supervisors, zoning administrators, title professionals, REALTORS®, developers, etc.

In addition to offering an overview of the Act, this class will discuss some of the differences between the current Act and the former Subdivision Control Act, including some new terms and their implications in the administration of land divisions by local authorities.

The class will cover allowable divisions, bonus divisions, exempt divisions, re-divisions, and the ownership of division rights, as well as the requirements for municipal approval, penalties for non-compliance, and a review and discussion of related court cases and attorney general opinions.

2 hours of *FREE* con-ed for both
Real Estate Licensees & Appraisers

LOCATION: V F W HALL, STANDISH @ 6:00 p.m.

Cost: \$10.00 includes meal

To register: Send copy of pocket card, last 4 digits of SSN or DOB and payment to Board Office by 10/3/08

Will also have our *“election of officers”* and a *“Meet & Greet”*
with Joel Sheltrown, Bart Stupak & Tim Moore

Northeastern Michigan Board of REALTORS® Phone (989) 728-5165
106 E Main Street Fax (989) 728-5873

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Hale, MI 48739

E-mail: NEBoard@centurytel.net
E-mail MLS: MLSneboard@centurytel.net



2008 Board Officers & Directors

President

Mary Rockwell
C.A. Hanes Realty

President-Elect

Ric Braun
Scofield Real Estate

Secretary/Treasurer

Barb Hilborn
Coldwell Banker Pete Stanley & Assoc.

Vice-Presidents:

Arenac County -

Jennifer Yealey
Olsen Independent Real Estate

Iosco County -

Todd Bather
Target Real Estate

Ogemaw County -

Debra Nichols
C.A. Hanes Realty

Past President

Yvonne DeRoso
DeRoso & Associates

Directors

Nina Jordan, Olsen Independent Real Estate
Greg Morris, Morris Richardson Real Estate
Anne Johnson, Lake & Country Real Estate
Cyndi Blust, Real Estate One of Tawas

Required Quadrennial Code of Ethics Training

All members are required to complete the Quadrennial Code of Ethics training every four years. The current cycle will end on December 31, 2008. Email reminders were sent out to those members that have not completed the training during this cycle. You can complete the training online at www.realtor.org. On the homepage, go to the "Do It Online" section, select the "Take Code of Ethics Training".

Agents can attend the October 28th Orientation Class and sit through the COE training portion of the class. This will fulfill the Quad COE training also. Please contact the Board Office by 10/20/08 to register to attend.

Real Estate License Renewal

Just an "FYI"....October 31, **2009**, marks the end of the three-year license cycle. For the 3-year license cycle each licensee needs to complete 18 hours of continuing education. As long as the topic number and course name is different from the other courses that you have taken and you have a total of at least 18 hours of continuing education from approved real estate courses, your license will be renewed. However, you need at least 2 hours of an education course per calendar year that involves law, rules and court cases regarding real estate. Your con-ed credit hours can be verified at DLEG's website (see page 4 of newsletter for address).

**Harry Pijut
Humanitarian Award**

Nomination form is on Page 5 and 6.

PRESIDENT'S REPORT

Mary Rockwell

HOW SAFE ARE YOU?

There were several topics I thought about doing my article on this month, but, with REALTOR Safety Week being September 14 – 20, I felt it appropriate to talk about the safety of our profession. By now I am sure all of you have heard or read the tragic story of 34 year old Troy VanderStelt of Muskegon who was shot and killed by a disgruntled former client who blamed the REALTOR for the downturn in his property values. We ask ourselves how this could have happened in the middle of the day in Michigan. The truth is it could happen at any time to any of us. And we all do things we know we shouldn't. When I am teaching safety in Orientation class, I always admit I am the most reckless person I know! I find myself, more times than I like to admit, in the middle of 40 acres alone, or with a male client or two, and no one knows where I am. Each time I scold myself and say I won't let it happen again, and guess what? It does.

If we practice common sense safety procedures, we can enjoy this wonderful profession we are in and keep ourselves safe for the peace of mind our loved ones deserve. Below are five tips to keep in mind as you go about your daily activity in your job:

1. Meet new clients at your office; verify their identity.
2. Whenever possible avoid being at the office alone.
3. Lock office doors after hours.
4. Before a property showing, always tell someone who you are with, where you are going, when you will be back and what your itinerary is.
5. Always keep a mobile phone at your side; program your emergency numbers into speed dial.

And for those of you of the male gender who think these rules are only for women, I always tell new agents that guns kill men as easily as they do women. You are just as vulnerable as women as was shown by the shooting death of Troy VanderStelt. It happened in his office in the middle of the day with his coworkers in the next room.

Have a safe and happy September and be careful out there!



WEBSITES TO VISIT...

Visit the following websites for important information and services provided by the National Association of REALTORS® and the Michigan Association of REALTORS®:

Michigan Association of REALTORS®

www.mirealtors.com

Legislative Issues /Advocacy
www.mirealtors.com/advocacy.html

National Association of REALTORS®

www.realtor.org

Read about issues affecting REALTORS®
www.realtoractioncenter.com

REALTOR® Magazine Online:

Full of real estate tips
www.realtor.org/rmohome.nsf/pages/rmohome

Department of Labor & Economic Growth (DLEG)

www.michigan.gov/dleg

Use this website to verify licenses, check for con-ed credits, approved real estate courses, etc. On the home page, click “on-line services” and then choose an option. To verify the number of con-ed credits a licensee has for the year, go to “Verify a License/Registration”, search by name or license number.

2008 * MLS STATISTICS

MONTHLY-AUGUST

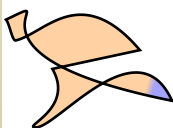
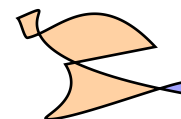
YTD

Number of Residential Units Sold
 2008 - 60
 2007 - 74

Number of Residential Units Sold
 2008 - 333
 2007 - 436

Dollar Volume of Residential Sales
 2008 - \$ 4,762,815
 2007 - \$ 8,742,473

Dollar Volume of Residential Sales
 2008 - \$ 29,956,683
 2007 - \$ 42,880,474



NEMB ROSTER CHANGES

OFFICE TRANSFERS:

OFFICE CLOSED:

OFFICE DROPPED MLS:

DISCONTINUED MEMBERSHIP: Merrilee Comstock, Tawas Bay Realty

Harry Pijut Humanitarian Award Nomination Form

In memory of Harry Pijut, a member of the Northeastern Michigan Board of REALTORS® will be honored with the Harry Pijut Humanitarian Award annually by exemplifying the qualities and characteristics that Harry offered over the years within the professions, in the community, and in respectfully enjoying the environment which provided solitude and renewal opportunities. Harry's blend of serious dedication to the profession while still having a good time and always being a gentleman earned him the respect of all who had the opportunity to share a journey or two with him. My nominee for this award is:

NAME: _____

COMPANY: _____

1. Participation in the Real Estate or Affiliated Profession:

Education/Con-Ed _____

Membership in Local/State/National Boards and Committees _____

Participation in Real Estate Charitable Events and Projects _____

Attendance at Membership Meetings, State, and National Conventions or
Sponsored Events _____

2. Involvement/Accomplishments within the Community:

Schools _____

Church _____

(CONTINUED ON NEXT PAGE)

Municipal/Township/County Government _____

Festivals or Special Events _____

3. Respect, Enjoyment and Preservation of the Environment for Future Generations: _____

4. Awards or Other Special Recognition: _____

5. Any Other Pertinent Information or Comments: _____

6. My nominee deserves the award because: _____

Nominated By:

Name	Office	Date
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Nominations are due in the Board Office by September 15th, 2008.